

# Press release

### Lufthansa Systems wins Ural Airlines as new customer

Russian airline chooses several products from Lufthansa Systems to optimize its flight operations and navigation

Raunheim, November 29, 2017 – Lufthansa Systems today announced that Russian airline Ural Airlines will optimize its flight operations and navigation processes using several IT solutions from Lufthansa Systems. The two companies recently signed a long-term contract to this effect. Ural Airlines has opted for NetLine products for schedule management (NetLine/Sched), crew management (NetLine/Crew) and flight operations control (NetLine/Ops ++). Additionally, the carrier will plan its flight operations with the Lido/Flight 4D flight planning solution.

"Although this is our first cooperation with Lufthansa Systems, we already have a long and good relationship with Lufthansa Technik and Lufthansa Consulting. We therefore have great confidence in the Lufthansa Group and we look forward to our new IT project," said Sergei Skuratov, General Director at Ural Airlines. "We believe that we can further optimize our flight operations with these NetLine and Lido products."

NetLine/Sched covers all processes for medium- to short-term flight scheduling. NetLine/Ops ++ monitors Ural Airlines' flight operations. With this solution, the airline can avoid and manage disruptions and significantly reduce delay costs. NetLine/Crew supports Ural Airlines in the full crew management process from planning to crew assignment and tracking. The NetLine products are fully integrated, which allows close synchronization between scheduling and crew planning, as well as flight operations and crew tracking. Using the NetLine products will enable Ural Airlines to schedule flights more precisely, deploy crews more efficiently, respond more quickly to irregularities and thus improve on-time performance and lower costs.



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**Lido/Flight 4D** calculates the most suitable route for each flight based on all flight-related data, weather conditions and the current airspace situation including any restrictions. It enables Ural Airlines to optimize its route planning in terms of flying time, costs and fuel consumption.

"We are very happy to welcome Ural Airlines as our new customer. After implementing the new IT solutions, Ural Airlines will benefit from greater efficiency and lower costs," said Genaro Zarazua, VP Sales EMEA. "With the different solutions in use, they will also benefit from the integration between Lido/Flight 4D and the NetLine suite so that everyone involved in flight operations has the same information at hand."

Ural Airlines is one of the largest dynamically developing airlines and takes the 4th place in the rating of Russian air carriers. The geography of flights contains more than 250 destinations. Today the carrier operates 43 aircraft of Airbus families (23 A320, 13 A321 and 7 A319).

Caption (Copyright: Lufthansa Systems): Ural Airlines will be using Lido/Flight 4D and several products from the NetLine suite to optimize its flight operations processes.

#### About Lufthansa Systems

Lufthansa Systems GmbH & Co. KG is a leading airline IT provider. Based on long-term project experience, a deep understanding of complex business processes and strong technological know-how, the company provides consulting and IT services for the global aviation industry. Over 300 airlines worldwide rely on the know-how of IT specialists at Lufthansa Systems. Its portfolio covers innovative IT products and services which provide added value for its customers in terms of enhanced efficiency, reduced costs or increased profits. Headquartered in Raunheim near Frankfurt/Main, Germany, Lufthansa Systems has offices in 16 other countries.

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