

## Press release

# Aeroflot optimizes revenue accounting by using solution from Lufthansa Systems

Migration from the former database to SAP HANA ensures faster processes and optimum analysis of real-time data – for even better revenue accounting with Sirax/RA

Raunheim, April 27, 2018 – Lufthansa Systems and Aeroflot Russian Airlines have successfully migrated the Sirax/RA revenue accounting solution to the new SAP HANA inmemory platform, enabling Aeroflot to benefit from faster processes and a significant boost in performance in the future.

"We have been using Sirax since 2013, but our deployment was based on a different database. As a result of our growth over the past years, we have seen a sustainable increase in number of coupons, resulting in an ever larger volume of data having to be processed. This has led to performance issues in the system," said Kirill Bogdanov, CIO at Aeroflot. "We have solved this problem with the successful migration to SAP HANA, and our revenue accounting is now well positioned for the future."

The Sirax revenue accounting solution speeds up accounting processes by automatically checking ticket sales information against actual flight data. Integrated sub-processes also support the billing of interline flights between airlines, as well as settlements with acquiring banks on sales using plastic cards. On this basis, the actual revenues are then calculated very precisely and within a very short timeframe. The system also delivers current, detailed information for management and accounting staff at all times.

"Process speed and precise reporting are critical especially in revenue accounting. Sirax/RA based on SAP HANA now enables real-time analysis and significantly accelerates processes," said Marco Cesa, SVP Regional Management EMEA. "Our optimization also reduced the size of the database by more than 6 times."



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Aeroflot is the first Sirax customer to have completed the migration, which went without a hitch during on-going operations even though it took several months. Lufthansa Systems will be migrating all other Sirax customers to SAP HANA by 2020 to ensure even better and future-proof performance.

In addition to Sirax, Aeroflot also uses NetLine/Hub to make daily processes at its hub, Sheremetyevo International Airport near Moscow, even more efficient.

Aeroflot is Russia's largest airline. With a fleet of 256 aircraft, Aeroflot operates numerous connections within Russia and also serves destinations in Europe, Asia and America. Aeroflot is a member of the SkyTeam alliance.

### **About Lufthansa Systems**

Lufthansa Systems GmbH & Co. KG is a leading airline IT provider. Based on long-term project experience, a deep understanding of complex business processes and strong technological know-how, the company provides consulting and IT services for the global aviation industry. Over 300 airlines worldwide rely on the know-how of IT specialists at Lufthansa Systems. Its portfolio covers innovative IT products and services which provide added value for its customers in terms of enhanced efficiency, reduced costs or increased profits. Headquartered in Raunheim near Frankfurt/Main, Germany, Lufthansa Systems has offices in 16 other countries.

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