

News

Azerbaijan Airlines gears up for growth with Lufthansa Systems

- Azerbaijan's national airline has chosen the advanced scheduling and slot management solutions from Lufthansa Systems to fuel its next phase of growth
- The NetLine solutions are designed for airlines of all sizes, providing Azerbaijan Airlines the tools to support their operations through every stage of expansion
- Lufthansa Systems expands into a new region

Raunheim, 30th October 2024. Lufthansa Systems announced that Azerbaijan Airlines (AZAL) has adopted its cloud-based scheduling solution, NetLine/Sched, and its slot management solution, NetLine/Slot. As AZAL aims to expand its market presence, transitioning to a solution that enhances growth while enabling greater integration, automation, and optimization was a natural next step. For Lufthansa Systems, this partnership represents a strategic opportunity to solidify its presence in a growing and dynamic market.

“We are really happy to join the club of leading airlines that are using the best available software in the industry, and confident that it will improve our planning capabilities, support in further optimization of the schedule, and increase profitability,” stated Jamil Manizade, Chief Commercial Officer of AZAL.

“At Lufthansa Systems, we envision the future of our NetLine solutions as an integrated ecosystem supporting customer's business processes with an end-to-end approach. By offering our solutions as Software as a Service (SaaS) in the Global Aviation Cloud, we eliminate the need for installation and maintenance on the client's premises. Through SaaS, we provide a flexible, cost-effective, and scalable solution that allows our customers to streamline their processes and drive growth,” stated Jan-Peter Gaense, Head of NetLine at Lufthansa Systems.

NetLine/Sched offers a wide range of scheduling tools, from customizable visualization options to flexible scenario management and real-time schedule feasibility checks combined with outstanding performance. It's designed to help airlines stay agile in an ever-changing market, allowing them to adapt schedules in response to competitor actions or changes in sales and marketing strategies – all while ensuring operational integrity.

Meanwhile, NetLine/Slot manages the entire slot lifecycle, from initial coordination to the day of operation, automating communication with airport coordinators through standard IATA messaging. The system enables real-time slot requests and updates, empowering airlines to respond quickly to changing operational demands.

When used together, NetLine/Sched and NetLine/Slot create a seamless workflow, allowing operational changes to be automatically imported from NetLine/Sched into NetLine/Slot while slot status updates are reflected back to the scheduling system. This integration ensures optimal coordination, maximizing efficiency and minimizing disruptions.

“As AZAL embarks on its growth journey, they need a partner who can support them every step of the way. Our solutions are adaptable to airlines of any size or business model and can be tailored to their specific needs along the journey. The tight integration of NetLine/Sched and NetLine/Slot into the NetLine product line offers a comprehensive approach to scheduling and slot management,” added Dora Macovei, Head of Sales EMEA at Lufthansa Systems.

About Azerbaijan Airlines

Azerbaijan Airlines (AZAL), the national air carrier of Azerbaijan, is one of the leading aviation companies in the CIS region. Since its inception in 1992, AZAL has maintained exceptional standards, as recognized by Skytrax. In 2024, the airline was honored with the prestigious title of “Best Regional Airline in Central Asia / CIS” at the Skytrax World Airline Awards. AZAL is committed to expanding its network, frequently introducing new seasonal and charter flights. With a modern fleet of 28 aircraft, including Airbus, Boeing, and Embraer models, the airline connects over 50 destinations. For up-to-date flight information, visit Azerbaijan Airlines’ website at www.azal.az.

About Lufthansa Systems

Lufthansa Systems GmbH, the leading airline IT provider, is determined to shape the future of digital aviation. For almost 30 years, the company has combined profound industry know-how with advanced technological expertise to help airlines unlock their full potential. As a wholly-owned subsidiary of the Lufthansa Group, the company offers its more than 350 customers worldwide a portfolio of, in many cases, market-leading products, covering all airline’s business processes – on the flight deck, in the cabin, and on the ground. Lufthansa Systems strives to improve its own ecological footprint and that of its airline customers of every size and business model. Headquartered in Raunheim near Frankfurt/Main, Germany, Lufthansa Systems employs around 3,000 people at its locations in 16 countries.

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